



## What Is The Cost Of The Summer Travel Team? What Is Included?

### Cleveland Based High School Teams

We typically price the summer travel team fees higher than needed to start. This allows us flexibility to cover increases in tournament costs (not known until December), bus costs, insurance, food, equipment rentals, practice fields, etc.

We then negotiate with all our vendors to determine the final costs. Once those costs are known we set the final team price. This price is usually below the initial estimate. For example, last year the travel team fees were initially set and then reduced to - *Cleveland HS* (\$1,925 reduced to \$1,760), *Toledo HS* (\$1,400 reduced to \$1,200) and *Cleveland MS* (\$925 reduced to \$840). We hope to see similar reductions this year.

*Cleveland Based HS* Travel Team fees are set at a **maximum of \$1,950** (if paid for separately it would be over \$2,800)

This fee includes the following:

- 1) **3 National Top Level Recruiting Tournaments (Separately \$1,625)**
  - a) lodging at all 3 tournaments is included - no need for parents to pay for hotel rooms for the players
  - b) meals at all 3 tournaments are included - no need for parents to pay for / or plan meals for the players
  - c) tournament coaching (min 2 coaches per team)
  - d) **Note** - Buses are available to these tournaments for an additional cost of \$75 per bus. This is separate as not everyone uses them.
- 2) **6 to 8 Summer Practices (Separately \$250)**
  - a) 20+ hours of instruction with 12+ coaches
    - i) Includes position specific, concept specific and team specific coaching.
    - ii) Includes 'Burning River Way'<sup>TM</sup> practice plans designed to:
      - (1) maximizes the number of opportunities to develop your fundamental skills
      - (2) maximizes the amount of feedback and coaching
      - (3) maximizes the speed of play and decision making
      - (4) maximizes the ability to read and react in game situations (Lax IQ)
- 3) **1 Regional Pre-Tournament Scrimmage (Separately \$125)**
  - a) There is no lodging, meals, or buses included as the scrimmage is usually within 3 hours of Cleveland
- 4) **4 To 5 Winter Practices (Separately \$175)**
  - a) 7.5+ hours of practice time
    - i) Includes position specific, concept specific and team specific coaching
    - ii) Includes 'Burning River Way'<sup>TM</sup> practice plans designed to:
      - (1) Maximizes the number of opportunities to develop the fundamental skills
      - (2) Maximizes the amount of feedback and coaching
      - (3) Maximizes the speed of play and decision making
      - (4) Maximizes the ability to read and react in game situations and developments (Lax IQ)
  - b) **Note** - 4 practices will be on Sundays in Nov, Dec, Jan or Feb. The remaining practice date will be released shortly.
- 5) **Ability To Be Selected To Play On Our All Star Team At The Inside Lacrosse Tournament**
  - a) We will send 1 team of our best 22 players regardless of year and location to compete at this national tournament.
  - b) This provides increased college exposure and recruiting opportunities for these players.
  - c) **Note** - There is a separate fee charged for this tournament.

- 6) 1 Year Subscription To 'ConnectLax' College Matching / Recruiting Service (Separately \$200)**
- a) ability to create an individual profile in their 'Recruit Finder' and 'Coach Dashboards'
  - b) unlimited video uploads
  - c) one free 10 segment professional highlight tape
  - d) College Coaches Access Bundle
    - i) Contains contact information for college coaches with built-in messaging
    - ii) Provides the ability to manage / track your target colleges and coach interaction
    - iii) Provides the ability to track college coaches interest level
  - e) Online access to a searchable database
    - i) Gives you the ability to create a personalized list of target colleges.
    - ii) Allows you to create bookmarks for colleges based on your level of interest
    - iii) Provides you with one page highlight sheets on each college
- 7) \$90 Off Coupon For Our Winter Box League (Non travel price is \$260, Travel Price is \$170)**
- a) 10 week league starts week of Nov 20th. The league ends the week of Feb 5th.
  - b) Includes BR Burning River Box jersey with registration
    - i) Take \$40 off if you do not want the jersey
  - c) Players receive weekly practice and games
  - d) Teams are limited to a maximum of 20 players
  - e) Provides you the opportunity to try out for our Box Travel Team
    - i) The Team(s) will attend 2 box tournaments this winter
      - (1) MLK weekend in January and
      - (2) Presidents weekend in February
- 8) Ability To Receive Coaches Invitations / Recommendation To The Top Individual Showcases**
- a) Our BR staff knows and works with 100's of college coaches and tournament directors. These coaches / tournament directors trust our judgement and ask for our recommendations on players for their tournaments / showcases. By playing for Burning River you gain access to these top events. Every year we are able to use our network to get invitation for our players to the most exclusive individual recruiting events.
- 9) Free Admission To Our BR College Recruiting Night (Separately \$50)**
- a) Hear from our staff and college coaches on the steps needed to complete a successful college search
  - b) Get answers to your top questions including:
    - i) How do I get the process started?
    - ii) How do I find a good fit?
    - iii) What 3 things do I have to do immediately?
    - iv) How do I improve my chances of getting recruited?
    - v) How do I create a highlight tape?
- 10) Free Access To Our BR College Recruiting Service (Separately \$250)**
- a) 1 on 1 college counseling meeting
  - b) access to our alumni network (160+ players at 75+ schools)
  - c) access to our college coaches network
  - d) recruiting help from coaching staff (phone calls, recommendation, emails, etc)
- 11) 2 Free Summer Travel Team Shooting Shirts (Separately \$30)**
- a) 2 high performance blend t-shirts for practices, games and tournament downtime
- 12) 25% Off Discount On 2016/17 Burning River Individual Skills Sessions**
- a) good on our FOGO, Shooting, and Goalie clinics,
  - b) good on our Ohio Machine Clinic (January 29, 2017) and
  - c) more events to come
- 13) 1 Year Membership In The 'Lacrosse Federation' organization.**
- a) Provides increased national social media exposure and recruiting opportunities.
  - b) Provides discounts at Lacrosse Federation events.

- c) Provides access to exclusive tournaments, showcases and prospect events.
- d) More details to follow.

**14) Opportunity To Coach In BR Lax Leagues / Events Where Available**

**15) and much, much more**

**Please note that uniform (pinnie and shorts) costs are a separate fee (approx. \$60). This is because we only change uniform designs every 3 to 4 years and players can reuse their uniforms from year to year.**